HARNESS RACING
New Zealand

HRNZ KEY STATISTICS - 2016/17 SEASON

as at 27 February 2017

KPI	2015/16 YTD	2016/17 YTD	Last Year Actual	% Change from LY	Comment	Status
Total totalisator races	1,518	1,429	2,595	-5.86%	31 less races held than that scheduled in dates calendar. No meetings abandoned, reduction cumulative effect of one or two less races at some meetings, especially in CD region.	
Total number of starts	16,313	15,366	27,749	-5.81%	Reflective of less races as planned per dates calendar and reduction in races.	
Average field size	10.7	10.8	10.7	0.06%	Average results in Dec/Feb after encouraging start. Northern, Canterbury and Southern regions only areas up, due to combination of less meetings and new stakes programmes. CD key region of concern. Seddon Shields affected by impact of earthquake on Marlborough fields.	
Total number of individual starters	2,485	2,395	3,034	-3.62%	After a small increase prior to November, dropped away in Dec/Jan reflecting possibly smaller horse population, however, small positive "kick back" in February with increased 2YO racing.	
Average starts per horse	6.56	6.42	9.15	-2.27%	Slight drop compared to LY. To be monitored over coming months for trends.	
# Races < 8 starters	147	134	254	-8.84%	Positive result, reflection of slightly fuller and more even fields, particularly up North.	
Average winning dividend	$7.67	$7.41	$7.72	-3.39%	Early grass track racing LY with upsets impacted on this for comparative purposes.	
# Races favourite < $2.00	475	355	791	-25.26%	See comments above. Impact of "Points System" in northern region potential factor here and better programming.	
# Races favourite < $1.50	180	113	284	-37.22%	See comments above.	
Fixed Odds Yield (%)	9.5	12.0	11.5	26.74%	Positive start to season. Has come back slightly in last three months with big stable favourites at feature meetings. Reflective of better structures and performance by bookies and more even fields.	
Off-course turnover ($000)	81,835	80,348	136,479	-1.82%	Ok result given decline in race numbers. Average per race slightly up.	
On-course turnover ($000)	10,207	9,329	14,365	-8.60%	Some average results over holidays a factor here, possibly due to poor weather. Increased use of account betting on-course another factor as well. Reflective of ongoing decline in on-course.	
Fixed odds turnover ($000)	51,511	42,735	80,696	-17.04%	Key factor in decline is activity of elite customers over Christmas/New Year LY. Quantum of decline of concern, however other codes domestically also down.	
Total domestic turnover ($000)	143,553	132,412	231,540	-7.76%	Cumulative effect of all three above items.	
Exported turnover ($000)	81,381	78,291	133,212	-3.80%	Ok result given less races held compared to LY, however, decline in January more pronounced for harness which is of concern.	
Domestic market share T/O (%)	27.7	27.2	28.1	-1.81%	After encouraging start, performance dropped off to a degree Dec - Feb. Results slightly worse than other two codes domestically, with growth in greyhound market share volume related.	
Domestic market share GBM (%)	27.1	27.2	27.9	0.37%	Improved yield on FOB key factor in slightly improved result YTD.	
Combined market share GBM (%)	20.0	19.3	19.9	-3.50%	Key factor in decline is growth in FOB on Aust greyhounds. FOB now taken on all Aust greyhounds and harness races. Of concern that Aus greyhound FOB turnover up 220% ($37m) yet Aust harness down 2.4% ($1m).	
Total stakes ($000)	15,964	15,936	29,294	-0.18%	Stakes only down 0.18% on 5.86% less races. Southland and NZMTC key factors here.	
Average net stakes per race ($)	10,249	10,918	10,969	6.53%	See comments above, positive result reflecting clubs' enhanced stakes programmes.	
Races starting on time % (within 60 seconds of scheduled time)	54.5%	55.5%	51.7%	1.76%	In line with LY. Still room for improvement and will be stressed again to RIU and starters.	

Ahead of Last Year **Consistent with Budget/Last Year** **Down on Last Year**